



Used Car Shipping Report (MARCH)

The CentralDispatch Used Car Shipping Report provides a snapshot of the movement of vehicles by dealers across the United States. The report includes changes in the volume of vehicles shipped as well as changes in the current market price for shipping vehicles.

Note: This report is based on vehicle shipping by dealers who use CentralDispatch. It does not include all shipments made by dealers nor does it include shipments made by auto transport brokers on behalf of dealers.



Report Summary

Vehicle shipments jumped between February and March 2010, and were up dramatically since March 2009. The 15.0% increase from February to March was the third largest percent increase and the largest absolute increase in the past 12 months. Shipping levels for dealers are now at their highest level of the 12-month period ending in March. The increase in shipments from March 2009 to March 2010 was 61.6%.

The average price of shipping a vehicle increased 0.9% from February to March. Costs are up 0.2% since March 2009.



March 2010 Shipments Increased by 15%

March dealer vehicle shipments were up by 15.0% from February with a total volume of over 35,000 vehicles in March. The volume since March 2009 has grown by 61.6%.

Vehicle shipping volumes were up across almost all regions of the US. The Midwest to South saw the greatest increase in volume and there were no regions with a significant decrease in volume. The ten regions that saw the largest changes in shipping volumes include:

Regions	Feb	Mar	Change
Midwest to South	256	343	34%
Northeast to Midwest	1,443	1,922	33%
Northeast to Southwest	291	383	32%
Northeast to South	221	288	30%
Midwest to Central	798	996	25%
Southwest to Northwest	247	308	25%
Within South	205	254	24%
Central to Midwest	613	756	23%
Northeast to Southeast	1,516	1,834	21%
Within Midwest	1,633	1,943	19%

Due to limited numbers of vehicle postings, the shipments made between many states are not statistically significant. To the right are states with volumes of 200 or more vehicles. Most of the larger shipping states saw increases for the month. Shipments from Florida to Georgia jumped by 28%.

States	Feb	Mar	Change
Florida to Georgia	452	577	28%
Within Texas	1,011	1,200	19%
Within Florida	1,048	1,233	18%
Florida to New Jersey	200	233	17%
Within California	682	787	15%
California to Texas	421	483	15%
North Carolina to Florida	246	279	13%
New York to New Jersey	426	474	11%
Within Georgia	205	228	11%
Georgia to Florida	433	473	9%
Massachusetts to New Jersey	201	219	9%
Pennsylvania to New Jersey	311	335	8%
Florida to Texas	301	321	7%
Within New Jersey	247	233	-6%
Texas to Florida	359	354	-1%

Average Shipments per Dealer Increased by 8.5%

Month	Dealer Postings	Number of Dealers	Avg Shipments per Dealer	Change
March	21,968	2,148	10.2	NA
April	20,975	2,231	9.4	-8.1%
May	23,812	2,313	10.3	9.5%
June	23,691	2,319	10.2	-0.8%
July	23,002	2,388	9.6	-5.7%
August	26,623	2,511	10.6	10.1%
September	25,646	2,651	9.7	-8.8%
October	26,618	2,661	10.0	3.4%
November	27,677	2,677	10.3	3.4%
December	26,382	2,703	9.8	-5.6%
January	30,872	2,806	11.0	12.7%
February	30,852	2,932	10.5	-4.4%
March	35,490	3,108	11.4	8.5%

The average number of shipments per dealer was up 8.5% between February and March to the highest level in the past 12 months.



Average Vehicle Shipping Costs Increased by 0.9%

From February to March, there was a 0.9% increase in the average cost of shipping nationally. This reversed a similar decrease between January and February. Since March 2009, prices are up 0.2%. To the right are regions with the largest change in shipping volume:

Regions	Feb	Mar	Change
Within South	\$203	\$221	9%
Northeast to South	\$536	\$493	-8%
Northeast to Southwest	\$908	\$961	6%
Midwest to South	\$377	\$399	6%
Northeast to Southeast	\$465	\$452	-3%
Central to Midwest	\$452	\$462	2%
Southwest to Northwest	\$519	\$522	1%
Midwest to Central	\$464	\$466	0%
Within Midwest	\$264	\$265	0%
Northeast to Midwest	\$475	\$473	0%

States	Feb	Mar	Change
Florida to New Jersey	\$379	\$477	26%
North Carolina to Florida	\$293	\$325	11%
Florida to Texas	\$496	\$546	10%
Massachusetts to New Jersey	\$229	\$244	7%
Within New Jersey	\$133	\$125	-6%
California to Texas	\$855	\$803	-6%
Florida to Georgia	\$238	\$250	5%
Within Florida	\$165	\$171	4%
Pennsylvania to New Jersey	\$210	\$202	-4%
Georgia to Florida	\$247	\$254	3%
New York to New Jersey	\$180	\$185	3%
Within Texas	\$188	\$193	3%
Texas to Florida	\$437	\$429	-2%
Within Georgia	\$152	\$153	1%
Within California	\$217	\$217	0%

Once again, the limited numbers of shipments made between many states are not statistically significant. To the left are states with volumes of 200 or more vehicles. Shipments from Florida to New Jersey had the largest increase in prices.

Conclusions

With over 35,000 vehicles shipped, March shipping volumes were the highest of the past 12 months. Most states and regions experienced an increase in shipping volumes. Shipping prices increased slightly after a slight decrease in February. With the continued high shipping volumes in March, shipments by dealers grew by 62% and the price of shipping a vehicle remained flat since March 2009.



About CentralDispatch

CentralDispatch.com came online in 1999 as a way for vehicle shippers to easily connect with carriers. It has since transformed the auto transport industry, taking it from relying on paper faxes and phones, to utilizing an efficient central database on the Internet. Today, thousands of dealers, transport brokers, auctions, manufacturers, rental car companies, salvage yards and others access CentralDispatch on a daily basis to move vehicles of all types. CentralDispatch has grown into the largest real-time auto transport marketplace. It enables shippers across North America to save time and money when transporting vehicles by providing access to virtually every licensed interstate car carrier in the United States, more than 5,000 carriers.



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